### (MEDIA TIMES LIMITED)

# CONDENSED INTERIM FINANCIAL INFORMATION

# FOR THE PERIOD ENDED SEPTEMBER 30, 2016

(Un-Audited)

### **VISION**

To be a dynamic and liberal media company with the aim to inform and entertain our target market, keeping in view the truth and authenticity element.

### **MISSION**

As a leading & diversified media company, our mission is to set new standards of customer satisfaction by gaining the higher market share and at the same time fulfilling our obligations towards our employees, vendors, investors and most important our readers and viewers.

# (MEDIA TIMES LIMITED)

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### MEDIA TIMES LIMITED

#### **COMPANY INFORMATION**

**Board of Directors** Aamna Taseer (Chairman)

Shehryar Ali Taseer (CEO) Shahbaz Ali Taseer Shehrbano Taseer Rema Husain Qureshi Ayesha Tammy Haq Kanwar Latafat Ali Khan Non-Executive Executive Non-Executive Executive Non-Executive Non-Executive Independent

Chief Financial Officer Faheem Shaukat

Audit Committee Shahbaz Ali Taseer (Chairman)

Rema Husain Qureshi Kanwar Latafat Ali Khan

**Human Resource and Remuneration** 

(HR&R) Committee Aamna Taseer (Chairman)

Shehryar Ali Taseer Shahbaz Ali Taseer

Company Secretary Tariq Majeed

Auditors KPMG Taseer Hadi & Co.

**Chartered Accountants** 

Legal Advisers Ebrahim Hosain

Advocates & Corporate Counsel

Bankers Allied Bank Limited

Bank Alfalah Limited Faysal Bank Limited

Habib Metropolitan Bank Limited

NIB Bank

Limited

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

Ground Floor

State Life Building No.3,

Dr. Zia-ud-Din Ahmed Road Karachi

**(**021) 111-000-322

**Head Office** 3rd Floor, Pace Shopping Mall,

Fortress Stadium, Lahore Cannt.

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Fax: (042) 36623121-36623122

Registered & Main Project Office 41-N, Industrial Area, Gulberg-II, Lahore

**(**042) 35878614-9

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#### **DIRECTORS' REPORT**

The Directors of **Media Times Limited** ("MTL" or "the Company") are pleased to present the review on financial and operational performance of the company for the three months period ended September 30, 2016.

#### **Financial Overview**

During the period under review the company reported an after tax loss of Rs.30.26 million as compared to a loss of Rs.42.75 million in corresponding period last year. Turnover has increased to Rs.95.49 million compared to Rs.95.29 million in corresponding period last year. Cost of production reduced to Rs. 90.38 million as compared to Rs.102.99 million in corresponding period.

Detailed results of the Company for the period are disclosed in the financial statements accompanying this report; however highlights for the period are as follows:

	September 2016	September 2015			
Profit and loss account	(Rupees in millions)				
Turnover Gross profit/(loss) Loss after Taxation EPS Basic & Diluted- (Rupees)	95.49 5.11 (30.26) (0.17)	95.29 (7.69) (42.75) (0.24)			
Balance Sheet					
Non-Current Assets Net Current Assets Non-Current Liabilities	485.37 (472.59) 212.55	511.96 (469.39) 212.08			
Share Capital and Reserves	(199.77)	(169.51)			

The Directors would also like to state that Media Times Limited has achieved net profit on EBITDA (Earnings before Interest Tax, Depreciation and Amortization) of Rs. 1.3 million as compared to a net loss of Rs. 10.3 million in corresponding period last year.

## **MEDIA TIMES LIMITED**

#### **Earnings per Share:**

The earnings per share for the period ended September 30, 2016 is Rs (0.17) as compared to Rs (0.24) for previous year's corresponding period.

#### **Future Prospects:**

Increasing competitive environment, inflation, volatility of consumer demand will remain a challenge for the business. The management of the company is confident that by creating new revenue streams and advancement in technology, the company would be able to produce mark able results in future. Management of Media Times is fully committed in achieving excellence in all fields of its operations and maintaining the high standards of quality that Media Times is known for, both in terms of its products as well as its operational practices.

#### **Acknowledgements**

Directors take this opportunity to place on record their appreciation of the dedication and commitment of employees at all levels that has made MTL to become one of the leading media companies in Pakistan. MTL continues to rely on its employees for its future expansion and believes in the mutual sharing of rewards that are a result of the endeavors of its employees. Directors thank and express their gratitude for the support and cooperation received from the Central and State Governments and other stakeholders including viewers, producers, vendors, financial institutions, banks, investors, service providers as well as regulatory and governmental authorities.

For and on behalf of the Board of Directors

Lahore October 26, 2016 **Shehryar Ali Taseer** Chief Executive Officer

# ڈائر یکٹرز رپورٹ

30 ستمبر2016ء کواختتام پذیرتین ماہ کی مدت کے لیے میڈیاٹائمنر کمیٹٹر ("MTL"یا'' کمپنی ) کے ڈائر کیٹرز کمپنی کی مالیاتی اور آپریشنل کارکردگی پر بخوشی جائزہ بیش کرتے ہیں۔

# مالياتی جائزه

زیر جائزہ مدت کے دوران ٹیکس اداکرنے کے بعد کمپنی نے گزشتہ سال اس مدت میں 42.75ملین روپے کے نقصان کے مقابلے میں 30.26ملین روپے کے ٹرن اوور مقابلے میں 30.26ملین روپے نقصان برداشت کیا ہے۔ گذشتہ سال کی اس مدت میں 95.29ملین روپے کی پیداواری لاگت کے مقابلے میں 95.49ملین روپے کی پیداواری لاگت کے مقابلے میں 90.38ملین روپے کی پیداواری لاگت میں کی آئی ہے۔

اس رپورٹ کے ہمراہ مالیاتی ٹیٹیٹنٹ میں کمپنی کے تقصیلی نتائج موجود ہیں۔ تا ہم پوری مدت کی تفصیلات پر درج ذیل روشنی ڈالی گئی ہے۔

ستمبر2015	ستمبر2016	فائدہ اور نقصان کے اکا ؤنٹ
()	(روپیے لین میر	
95.29	95.49	ٹرن اوور
(7.69)	5.11	مجموعی فائده/ (نقصان)
(42.75)	(30.26)	ٹیکس کے بعد نقصان
(0.24)	(0.17)	فی خصص آمدنی بنیادی اور diluted (روپے)
		بيلنس شيث
511.96	485.37	غيرموجودها ثاثي
(469.39)	(472.59)	خالص موجوده ا ثاثے
212.08	212.55	غيرموجوده واجبات
(169.51)	(199.77)	سر ماریها ورذ خائر

### MEDIA TIMES LIMITED

ڈائر کیٹرزیہ بھی بیان کرتے ہیں کہ میڈیا ٹائمنر کمیٹڈ نے EBITDA (سودٹیس، فرسودگی اور کساد بازاری سے پہلے کی آمدنی) پر گذشتہ سال کے 10.3 ملین روپے کے خالص نقصان کی نسبت 1.3 ملین روپے خالص منافع حاصل کیا ہے۔

# في حصص آمدني

30 تتمبر2016ء کواختتام پذیر مالی مدت کے لیے گذشتہ سال کی مدت کے (0.24)روپے فی حصص آمد نی / (نقصان) کے مقابلے میں (0.17)روپے ہے۔

# مستقبل كےنقطه نظر

مسابقتی ماحول، افراطِ زر، صارفین کی مانگ میں اضافہ کاروبارے لئے ایک چینچ ہوگا۔ کمپنی کی انتظامیہ طمئن ہے کہ ریو بینوے نظر یقنہ کاراور ٹیکنالوجی میں ترقی کو متعارف کرنے کے بعد کمپنی مستقبل میں خاطر خواہ نتائج دینے میں کامیاب ہوگی۔میڈیا ٹائمنر کی انتظامیہ اپنے تمام شعبہ جات، آپریشنز اور اپنے اعلیٰ معیار کو برقر ارر کھنے کے لئے پرعزم ہے۔

# اعتراف

ڈائر کیٹرز کے پاس موقع ہے کہ ہرسطے پر ملاز مین کی گئن اور عزم کی قدر کرے جس کی وجہ سے MTL پاکستان کی معروف ترین میڈیا کمپنیوں میں سے ایک ہے۔ اس MTL مستقبل میں توسیع کے لیے اپنے ملاز مین پر انحصار کرتی ہے اور انعامات کے باہمی اشتراک پریفین رکھتی ہے جو کہ ملاز مین کی محنت کا نتیجہ ہے۔ ڈائر کیٹرز مقامی اور مرکزی حکومتوں اور دوسرے سٹیک ہولڈرز جیسا کہ ناظرین ، پروڈیوسرز ، وینڈرز ، مالیاتی ادارے ، بینک ، سرمایہ دار ، خدمات مہیا کرنے والوں کے ساتھ ساتھ ریگولیوی اور حکومتی اداروں کی مدداور تعاون کے بے حد شکر گزار ہیں۔

بورڈ آف ڈائر کیٹرز کی جانب سے

شهريارعلى تاثير چيف ايگزيگئو آفيسر لامور 2016 توبر2016ء

#### **CONDENSED INTERIM BALANCE SHEET** AS AT SEPTEMBER 30, 2016

		(Un-Audited) 30 Sep 2016	(Audited) 30 June 2016
ASSETS	Note	(Rupe	es)
NON CURRENT ASSETS			
Property, plant and equipment Intangibles Long term deposits  CURRENT ASSETS	4	477,160,476 1,776,621 6,436,283 485,373,380	503,680,965 1,843,362 6,436,283 511,960,610
Stores and spare parts Trade debts Advances, prepayments and other receivables Advance income tax Cash and bank balances		1,252,368 128,833,577 33,081,954 15,024,376 1,433,377 179,625,652 664,999,032	1,470,039 120,393,758 28,755,269 14,431,447 5,430,311 170,480,824 682,441,434
EQUITY AND LIABILITIES			
Share capital and reserves Authorized share capital 180,000,000 ( 2016: 180,000,000) ordinary shares of Rs. 10/- each.		1,800,000,000	1,800,000,000
Share capital Share premium reserve Accumulated loss Total Equity		1,788,510,100 76,223,440 (2,064,500,039) (199,766,499)	1,788,510,100 76,223,440 (2,034,238,690) (169,505,150)
NON CURRENT LIABILITIES Long term finance - unsecured Deferred Liabilities	5	183,467,707 29,077,953 212,545,660	183,367,707 28,712,974 212,080,681
CURRENT LIABILITIES Trade and other payables Accrued mark-up Short term borrowings Liabilities against assets subject to finance lease	6	503,289,308 81,363,409 51,307,520 16,259,634 652,219,871	495,107,146 77,191,603 51,307,520 16,259,634 639,865,903
		664,999,032	682,441,434

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

Contingencies and commitments

LAHORE: **CHIEF EXECUTIVE** 

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DIRECTOR

# (MEDIA TIMES LIMITED)

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Note	Jul-Sep 2016 (Rupe	Jul-Sep 2015 Restated
Turnover - net		95,489,044	95,293,675
Cost of production		(90,378,415)	(102,989,911)
Gross Profit/(Loss)		5,110,629	(7,696,236)
Administrative and selling expenses		(35,888,995)	(32,691,870)
Finance cost		(4,280,035)	(4,346,251)
Other income		5,110,721	2,961,545
Loss before taxation		(29,947,680)	(41,772,812)
Taxation	11	(313,669)	(979,678)
Loss after taxation		(30,261,349)	(42,752,491)
Loss per share - basic and diluted	12	(0.17)	(0.24)
Luss her strate - nasic and diluted	12	(0.17)	(0.24)

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

LAHORE: CHIEF EXECUTIVE DIRECTOR

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Jul-Sep 2016 (Rup	Jul-Sep 2015 ees)
Loss after taxation	(30,261,349)	(42,752,491)
Other comprehensive income	-	-
Total comprehensive loss for the period	(30,261,349)	(42,752,491)

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

# MEDIA TIMES LIMITED

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

		Jul-Sep 2016	Jul-Sep 2015
	Note	(Rupe	es)
Cash flow from operating activities Cash used in operations	8	(3,952,284)	(10,069,437)
Retirement benefits paid		(1,440,444)	-
Finance cost paid		(108,229)	(1,186,269)
Income tax paid		(906,598)	(655,448)
		(2,455,271)	(1,841,717)
Net cash used in operating activities		(6,407,555)	(11,911,154)
Cash flow from investing activities			
Fixed capital expenditure		(402,880)	(128,637)
Proceeds from sale of property, plant and equipment		2,713,500	-
Net cash generated from/(used in) investing activities		2,310,620	(128,637)
Cash flow from financing activities			
Proceeds of long term finances-Net		100,001	10,674,500
Repayment of short term borrowings		-	(100,088)
Repayment of finance lease liabilities-Net		•	(399,987)
Net cash generated from financing activities		100,001	10,174,425
Net Increase/ (decrease) in cash and cash equivalent	s	(3,996,934)	(1,865,367)
Cash and cash equivalents at the beginning of the per	riod	5,430,311	2,844,312
Cash and cash equivalents at the end of the period		1,433,377	978,945

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

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LAHORE: CHIEF EXECUTIVE DIRECTOR LAHORE: CHIEF EXECUTIVE DIRECTOR

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# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

		Capital reserves	Revenue reserve	
	Share capital	Share premium	Accumulated loss	Total
		(Ru	pees)	
Balance at 01 July 2015	1,788,510,100	76,223,440	(1,885,609,386)	(20,875,846)
Total comprehensive loss for quarter ended 30 Sep 2015				
Loss for the period Other comprehensive loss for the period	-	-	(42,752,491)	(42,752,491) -
Total comprehensive loss	-	-	(42,752,491)	(42,752,491)
Balance at 30 September 2015	1,788,510,100	76,223,440	(1,928,361,877)	(63,628,337)
Total comprehensive loss for nine months ended 30 June 2016				
Loss for the period	-	-	(105,611,543)	(105,611,543)
Other comprehensive loss for the period	-	-	(265,270)	(265,270)
Total comprehensive loss	-	-	(105,876,813)	(105,876,813)
Balance at 30 June 2016	1,788,510,100	76,223,440	(2,034,238,690)	(169,505,150)
Loss for the period	-	-	(30,261,349)	(30,261,349)
Other comprehensive loss for the period Total comprehensive loss	-	-	(30,261,349)	(30,261,349)
Balance as at 30 September 2016	1,788,510,100	76,223,440	(2,064,500,039)	(199,766,499)

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

# LAHORE CHIEF EXECUTIVE DIRECTOR

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## MEDIA TIMES LIMITED

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

#### FOR THE QUARTER ENDED SEPTEMBER 30, 2016

#### 1 The Company and its operations

Media Times Limited ("the Company") was incorporated in Pakistan on 26 June 2001 as a private limited company and was converted into public limited company on 06 March 2007. The Company is listed on the Pakistan Stock Exchange. The registered office of the Company is located at 41-N, Industrial Area, Gulberg II, Lahore. The Company is primarily involved in printing and publishing daily English and Urdu news papers by the name of "Daily Times" and "AajKal" respectively and is also involved in production, promotion, advertisement, distribution and broadcasting of television programs, quality films and documentaries through satellite channels by the name of "Business Plus" and "Zaiqa" (formerly Wikkid Plus) respectively.

#### 2 Basis of preparation

#### Statement of compliance

This condensed interim financial information of the Company for the quarter ended 30 September 2016 has been presented in accordance with the requirements of the International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information of the Company does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended 30 June 2016. This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984.

#### **Judgements and estimates**

In preparing this condensed interim financial information, management make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2016.

#### Functional and presentation currency

This condensed interim financial information is presented in Pakistan Rupees which is the Company's functional currency and all financial information presented has been rounded off to the nearest rupees, except otherwise stated.

#### 3 Significant accounting policies

The accounting policies applied in this condensed interim financial information are the same as those applied in the Company's financial statements as at and for the year ended June 30, 2016.

		Note	September 30, 2016	June 30, 2016
4	Property, plant and equipment		(Rup	ees)
	Operating assets	4.1	477,160,476	503,680,965
			477,160,476	503,680,965

		Note	September 30, 2016	June 30, 2016
4.1	Operating assets		(Rupees)	
	Owned and leased assets:			
	Opening net book value Additions during the period	4.1.1	503,680,965 402,918 504,083,883	608,174,155 3,616,007 611,790,162
	Depreciation for the period		(26,923,407)	(108,109,197)
	Closing net book value		477,160,476	503,680,965
4.1.1	Break-up of additions			
,	Leasehold improvement Plant and equipment Office equipment Computers Vehicles Furniture and fixtures		40,717 163,000 102,000 38,000 - 59,200	608,390 185,000 499,300 693,817 1,500,000 129,500
Long	term finances			=======================================

This represents loan obtained from WTL Services (Private) Limited, a shareholder. This loan is repayable in January 2022. This is an unsecured loan and carries mark-up at the rate of three months KIBOR plus 300 basis points per annum (30 June 2016: three months KIBOR plus 300 basis points per annum) payable on demand.

#### 6 Trade and other payables

Trade and other payables include balance amounting to Rs 14.95 million (June 2016: 17.04 million) payable to associated undertakings.

#### 7 Contingencies and commitments

There has been no significant change in the status of commitments and contingencies as reported in proceeding annual audited financial statements of the Company for the year ended June 30, 2016.

		September 30, 2016	September 30, 2015	
8	Cash used in operations	(Rupees)		
	Loss before taxation	(29,947,680)	(41,772,812)	
	Adjustment for:			
	Depreciation	26,923,407	27,022,466	
	Amortization of intangibles	66,702	66,702	
	Gain on disposal of operating fixed assets	(2,713,500)	-	
	Provision for Retirement benefits	1,805,424	2,108,179	
	Finance cost	4,280,036	4,346,251	
	Loss before working capital changes	414,389	(8,229,214)	

# MEDIA TIMES LIMITED

	September 30, 2016	September 30, 2015
	(Rup	ees)
Changes in :		1
Stores and spares	217,670	620,713
Trade debts	(8,439,819)	(3,517,599)
Advances, prepayments and other receivables	(4,326,685)	(6,820,215)
Trade and other payables	8,182,161	7,876,879
	(4,366,673)	(1,840,223)
Net cash used in operation	(3,952,284)	(10,069,437)

#### 9 Related party transactions

The related parties comprise associated companies, related group companies, directors of the Company, companies where directors also hold directorship, and key management employees. Significant transactions with related parties are as follows:

	September 30, 2016	September 30, 2015
Associates	(Rup	pees)
Building Rent Sale of goods and services Purchase of Goods & Services	4,130,958 4,604,800 -	3,755,415 512,960 37,800

All transactions with related parties have been carried out on commercial terms and conditions.

#### 10 Segment reporting

Segment information is presented in respect of the Company's business. The primary format, business segment, is based on the Company's management reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments:

- -Print media which comprises of "Daily Times" and "AajKal" being the Daily English and Urdu newspapers respectively.
- -Electronic media comprises of "Business Plus", and "Zaiqa" being the two satellite channels.

#### Segment revenues and results

Following is an analysis of the company's revenue and results by reportable segment:

	Print Media	Electronic Media	Total
For the period ended 30 Sep 2016		(Rupees)	
Revenue -Net	55,271,336	40,217,708	95,489,044
Loss before taxation	(29,053,363)	(894,317)	(29,947,680)
For the period ended 30 Sep 2015			
Revenue -Net	66,541,732	28,751,943	95,293,675
Loss before taxation	(32,268,145)	(9,504,667)	(41,772,812)
Segment assets and liabilities			
Assets and liabilities allocated to reportable segments are as	follows:		
As at 30 Sep 2016			
Segment assets for reportable segments Unallocated corporate assets Total assets as per balance sheet	436,938,659	211,602,619	648,541,278 16,457,754 664,999,032
Segment liabilities Unallocated segment liabilities Total liabilities as per balance sheet	289,862,013	158,572,582 —	448,434,596 416,330,935 864,765,531
As at 30 June 2016			
Segment assets for reportable segments Unallocated corporate assets Total assets as per balance sheet	427,388,529	240,621,458	668,009,987 14,431,447 682,441,434
Segment liabilities Unallocated segment liabilities Total liabilities as per balance sheet	285,080,921	155,171,513	440,252,434 411,694,150 851,946,584

#### 11 Taxation

The provision for taxation for the quarter ended September 30, 2016 has been made on an estimated basis.

(Rupees)				
2016	2015			
September 30,	September 30,			

#### 12 Loss per share - basic and diluted

Loss after taxation attributable to ordinary share holders -Rupees	(30,261,349)	(42,752,491)
Weighted average number of ordinary shares - Numbers	178,851,010	178,851,010
Loss per share - Basic & diluted Rupees	(0.17)	(0.24)

There is no dilution effect on the basic EPS as the company has no such commitments.

# (MEDIA TIMES LIMITED)

#### 13 Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual financial statements of the Company as at and for the year ended 30 June 2016.

#### 14 Date of authorization for issue

This un-audited condensed interim financial information for the quarter ended September 30, 2016 was authorized for issue on October 26, 2016 by the Board of Directors of the Company.

LAHORE CHIEF EXECUTIVE DIRECTOR